

No. 66-78, Pusat Suria Permata, Jalan Upper Lanang, C.D.T. No. 123, 96000 Sibu, Sarawak,

Malaysia.

Head Office: Tel: 084-211555 Fax: 084-211886

E-mail: info@suburtiasa.com.my

#### **NOTES**:

#### Note 1 **Basis of Preparation**

The quarterly report is unaudited and has been prepared in accordance with FRS 134 "Interim Financial Reporting" and paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad.

The quarterly report should be read in conjunction with the Group's audited financial statements for the year ended 31 July 2011. These explanatory notes attached to the quarterly report provide an explanation of events and transactions that are significant to an understanding of the changes in financial position and performance of the Group since the year ended 31 July 2011.

#### Note 2 **Changes in Accounting Policies**

The significant accounting policies adopted in the quarterly report are consistent with those adopted in the Group's audited financial statements for the financial year ended 31 July 2011, except for the adoption of the following Amendments to FRSs, Issues Committee ("IC") Interpretations and Technical Release:

#### Effective for financial periods beginning on or after 1 January 2011

Amendments to FRS 1 First-time Adoption of Financial Reporting Standards

- Limited Exemption from Comparative FRS 7 Disclosures

for First-time Adopters

- Additional Exemption for First-time Adopters

Amendments to FRS 2 Group Cash-settled Share-based Payments Transactions

Amendments to FRS 7 Financial Instruments: Disclosures

- Improving Disclosures about Financial Instruments

Amendments to FRSs

[Improvements to FRSs 2010)]

IC Interpretation 4 Determining whether an Arrangement Contains a Lease

IC Interpretation 18 Transfer of Assets from Customers TR i-4 Shariah Compliant Sale Contracts

#### Effective for financial periods beginning on or after 1 July 2011

Amendments to IC Interpretation 14 Prepayments of a Minimum Funding Requirement

IC Interpretation 19 Extinguishing Financial Liabilities with Equity Instruments

The adoption of the above Amendments to FRSs, Interpretations and Technical Release has no effect to the Group's consolidated financial statements of the current quarter or the comparative consolidated financial statements of the prior financial year.

#### Note 3 **Auditors' Report on Preceding Annual Financial Statements**

The auditors' report on the financial statements for the year ended 31 July 2011 was not qualified.



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# Note 4 Seasonal or Cyclical factors

Timber operations are, to a certain extent, affected by weather condition especially for logging operations. In addition, the four seasons also had some impact on the buying patterns of traditional buyers of timber products.

#### Note 5 Unusual Items

There were no unusual items affecting assets, liabilities, equity, net income, or cash flows during the current quarter and financial year-to-date.

#### **Note 6** Changes in Estimates

There were no changes in estimates of amounts reported in prior quarters that have a material effect in the current quarter and financial year-to-date.

# Note 7 Debt and Equity Securities

During the current quarter, 35,900 shares of RM 1.00 each were purchased and retained as treasury shares. The monthly breakdown of shares bought back for the current quarter and financial year-to-date were as follows:

|                | _      | Purchase price per share |         | Average   |             |
|----------------|--------|--------------------------|---------|-----------|-------------|
| Month          | No. of | Lowest                   | Highest | price per | Total cost  |
|                | shares |                          |         | share     | <i>(</i> =) |
|                |        | (RM)                     | (RM)    | (RM)      | (RM)        |
| August 2011    | 5,000  | 2.29                     | 2.43    | 2.37      | 11,937      |
| September 2011 | 30,800 | 1.95                     | 2.12    | 2.01      | 62,388      |
| October 2011   | 100    | 2.20                     | 2.20    | 2.20      | 261         |
|                |        |                          |         |           |             |
| TOTAL          | 35,900 | 1.95                     | 2.43    | 2.06      | 74,586      |

All the shares purchased to-date were held as treasury shares in accordance with the requirements of Section 67A of the Companies Act 1965. There has been no resale or cancellation of treasury shares during the period under review.

Apart from the above, there were no issuances and repayments of debt and equity securities for the current quarter and financial year-to-date.

#### Note 8 Dividends Paid

There was no dividend paid during the current quarter and financial year-to-date under review.

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#### **Note 9** Segmental Information

Segmental revenue and profit before taxation for the current quarter and financial year-to-date by the respective operating segments are as follows:

|                           | Profit/(Lo |            |
|---------------------------|------------|------------|
|                           | Revenue    | Before Tax |
|                           | RM'000     | RM'000     |
| Logging and reforestation | 65,597     | 6,971      |
| Manufacturing             | 76,797     | 6,793      |
| Oil Palm                  | 8,797      | 778        |
| Others                    | 26 _       | (136)      |
|                           | 151,217    | 14,406     |

### Note 10 Valuations of Property, Plant and Equipment

There has been no valuation undertaken for the Group's property, plant and equipment since the last annual financial statements.

#### **Note 11 Subsequent Events**

There were no material events subsequent to the end of the current quarter that has not been reflected in the financial statement.

#### Note 12 Changes in the Composition of the Group

There were no changes in the composition of the Group in the current quarter and financial year-to-date under review.

#### Note 13 Changes in Contingent Liabilities and Contingent Assets

The contingent liabilities represent corporate guarantees in respect of banking facilities granted to subsidiary companies.

The amount of banking facilities utilised which were secured by corporate guarantees decreased by RM4,390,708 from RM106,139,749 as at 31 July 2011 (last annual balance sheet) to RM101,749,041 as at 31 October 2011.

| Note 14 | Capital Commitments  | As at<br>31.10.2011<br>RM'000 | As at 31.7.2011<br>RM'000 |
|---------|--|-------------------------------|---------------------------|
|         | Authorised and contracted for<br>Authorised but not contracted for             | 2,256<br>2,101                | 7,369<br>340              |
|         |  | 4,357                         | 7,709                     |
|         | Analysed as follows:<br>Property, plant and equipment<br>Investment properties | 4,357                         | 3,204<br>4,505            |
|         |  | 4,357                         | 7,709                     |

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#### Note 15 Review of Performance

In the current quarter under review, the Group recorded revenue of RM151.22 million as compared to RM158.26 million in the preceding year corresponding period. The slight decrease in revenue was mainly due to lower logs, plywood and sawn timber export sales volume.

The Group achieved higher profit before tax of RM14.41 million in the current quarter, a 5% increase from RM13.67 million and profit after tax of RM10.80 million, an 8% increase from RM10.00 million in the preceding year corresponding quarter. The increase in profit before tax when compared to the corresponding period, was attributed mainly to the rising selling prices of logs and timber products, coupled with effective cost management.

# Note 16 Variation in the Quarterly Results Compared to the Results of the Immediate Preceding Quarter

As compared to immediate preceding quarter, the Group's revenue increased from RM141.65 million to RM151.22 million in the current quarter whereas the Group's profit before tax decreased from RM16.66 million to RM14.41 million. The decrease in profit before tax when compared to immediate preceding quarter was mainly due to the slight decrease in average export selling prices of logs and plywood.

#### **Note 17** Commentary on Prospects

The prices for timber products are expected to stay at current levels despite having eased from their high in the second quarter of year 2011. The spike in crude oil prices due to geopolitical issues in the Middle Eastern and North African countries and the renewed concerns on the European debt turmoil have partly foreshadowed the general market outlook. The Group will continue to be vigilant in improving efficiencies and effectiveness of its business operations, maximise the utilisation of resources and embrace prudent business practices. Barring any unforeseen circumstances, with the additional contribution from our oil palm division, the Board expects the Group to perform well in the remaining quarters.

#### **Note 18** Profit Forecast or Profit Guarantee

The disclosure requirements for explanatory notes on the variation of actual profit after tax and profit forecast and shortfall in profit guarantee are not applicable.

#### Note 19 Taxation

The Group's taxation for the current quarter and financial year-to-date were as follows:

Current Quarter and Financial Year-To-Date RM'000

Current taxation 4,240
Deferred taxation (635)

3,605



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#### Note 19 Taxation (contd.)

The Group's effective tax rate for the current quarter and financial year-to-date was slightly higher than the statutory rate mainly due to certain expenses not allowable for tax deduction.

#### Note 20 Sale of Unquoted Investments and/or Properties

There were no sales of unquoted investment and/or properties for the current quarter and financial year-to-date.

### Note 21 Purchase or Disposal of Quoted Securities

- (a) Purchases and disposals of quoted securities
- (b) Investments in quoted securities

There were no purchase or disposal of quoted securities for the current quarter and financial year-to-date. There were no investments in quoted securities as at 31 October 2011.

# **Note 22** Status of Corporate Proposals

There were no outstanding corporate proposals that have been announced but not completed as at the date of this announcement.

#### Note 23 Borrowings and Debt Securities

| As at<br>31.10.2011<br>RM'000 | As at<br>31.7.2011<br>RM'000  |
|-------------------------------|---|
|                               |   |
| 12,500                        | 14,500  |
| 3,757                         | 5,009   |
| 10,101                        | 9,801   |
| 11,446                        | 12,679  |
| 37,804                        | 41,989  |
|                               |   |
| 77,232                        | 80,090  |
| 19,282                        | 18,503  |
| 96,514                        | 98,593  |
| 134,318                       | 140,582   |
|                               | 31.10.2011<br>RM'000<br>12,500<br>3,757<br>10,101<br>11,446<br>37,804<br>77,232<br>19,282<br>96,514 |

There were no borrowings denominated in foreign currency.

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#### Note 24 Fair Value of Financial Liabilities

The Group has entered into forward foreign exchange contracts to limit its exposure on foreign currency receipts, when it is deemed necessary.

As at 31 October 2011, the notional value and maturity analysis of the outstanding foreign exchange contracts of the Group were as follows:

| Type of Derivatives               | Contract/<br>Notional Value<br>(RM'000) | Fair Value<br>(RM'000) |
|-----------------------------------|---|------------------------|
| Forward foreign exchange contract |   |                        |
| USD                               |   |                        |
| - less than 1 year                | 138,794                                 | (1,214)                |
|                                   |   |                        |

There was no significant change for the financial derivatives in respect of the followings since the last financial year ended 31 July 2011:

- (a) the credit risk, market risk and liquidity risk associated with these financial derivatives;
- (b) the cash requirements of the derivatives;
- (c) the policies in place for mitigating or controlling the risks associated with these financial derivative; and
- (d) the related accounting policies.

#### Note 25 Profit/Loss Arising from Fair Value Changes of Financial Liabilities

During the current quarter and financial year-to-date, the Group recognised loss of RM1,214,000 arising from fair value changes of derivative liabilities, namely, forward foreign exchange contracts. The fair value changes are attributable to changes in foreign exchange spot and forward rate. Forward foreign exchange contracts are valued using a valuation technique with market observable inputs, by the bankers. The most frequently applied valuation techniques include forward pricing model, using present value calculations. The model incorporates various inputs including the foreign exchange spot and forward rates.

#### Note 26 Realised and Unrealised Profits/Losses Disclosure

|  | As at<br>31.10.2011<br>RM'000 | As at 31.07.2011 RM'000 |
|--|-------------------------------|-------------------------|
| Total retained profits of Subur Tiasa<br>Holdings Berhad and its subsidiaries: |                               |                         |
| - Realised   | 434,659                       | 421,941                 |
| - Unrealised   | (5,783)                       | (4,780)                 |
|  | 428,876                       | 417,161                 |
| Less: Consolidation adjustments  | (3,196)                       | (2,281)                 |
| Total Group retained profits as per consolidated accounts                      | 425,680                       | 414,880                 |

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### Note 27 Changes in Material Litigation

There was no pending material litigation as at the date of this announcement.

#### Note 28 Dividend Payable

The Board of Directors did not declare any dividend for the quarter ended 31 October 2011 (previous corresponding period: Nil).

### Note 29 Earnings Per Share

(a) Basic earnings per share

Basic earnings per share is calculated by dividing the net profit for the period attributable to ordinary equity holders of the Company over the weighted average number of ordinary shares in issue during the period, excluding treasury shares held by the Company.

|  | Current Quarter<br>and Financial Year-<br>To-Date |
|--|---|
| Profit for the period attributable to ordinary equity holders of the |   |
| Company (RM'000)   | 10,801  |
| Weighted average number of ordinary shares in issue excluding        |   |
| treasury shares ('000)   | 188,134   |
| Basic earnings per share (Sen)                                       | 5.74  |

(b) Diluted earnings per share

N/A

#### **Note 30** Authorisation for Issue

The quarterly report was authorised for issue by the Board of Directors in accordance with a resolution of the directors on 21 December 2011.